

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
<http://ag.ca.gov/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 2003

(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event
for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser:

1103

BUILD-A-BEAR WORKSHOP, INC.

Name of commercial fundraiser

1954 INNERBELT BUSINESS CTR. DR.

Address of commercial fundraiser

ST. LOUIS, MO 63114

City, State, and ZIP Code

Name and Address of Charitable Organization:

CT No. 65260 F.E.I.N. No. 53-0225390

HUMANE SOCIETY OF THE UNITED STATES

Name of charity

2100 L STREET, NW

Address of charity

WASHINGTON, DC 20037

City, State, and ZIP code of charity

Figures from (check one):

National Campaign ☒

California Campaign ☐

Sale of stuffed animals held (on) (from) January 1, 2003, to December 31, 2003.
(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee ☐ Percentage ☐ Other ☒
If other, provide brief explanation \$1 for each product sold

1. REVENUE

A. Cash contributions

B. Entertainment sales or admission charges

C. Sales from products

D. Advertisement sales

E. Membership fees

F. Other sources: (Specify)

a. _____

b. _____

c. _____

d. _____

G. TOTAL REVENUE

_____ A.

_____ B.

502,871 C.

_____ D.

_____ E.

_____ Fa.

_____ Fb.

_____ Fc.

_____ Fd.

502,871 G.

2. EXPENSES

A. Fees or commissions

B. Salaries

C. Payroll taxes

D. Employee benefits

E. Cost of merchandise for resale

F. Cost of entertainment

G. Postage

H. Advertising

I. Telephone

J. Rental of equipment

K. Facilities charge

L. Permits

M. Other expenses: (Specify)

a. _____

b. _____

c. _____

d. _____

N. TOTAL EXPENSES

_____ A.

_____ B.

_____ C.

_____ D.

_____ E.

_____ F.

_____ G.

_____ H.

_____ I.

_____ J.

_____ K.

_____ L.

_____ Ma.

_____ Mb.

_____ Mc.

_____ Md.

0 N.

9/13/04

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3. Amount to charity (subtract line 2N from line 1G) 502,871 3.
4. Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity) 0 4.
5. Less fair market value of goods and/or services used for the event which were paid by sponsor(s) 0 5.
6. Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3) 502,871 6. ✓

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?

☐ Yes ☒ No If "yes" complete the following:

| Name of officer, director, partner or owner of commercial fundraiser | Name and address of charitable organization | Relationship of officer, etc. to charitable organization |
|----------------------------------------------------------------------|---------------------------------------------|----------------------------------------------------------|
| | | |
| | | |
| | | |

- (b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Signature of authorized officer (commercial fundraiser)

TINA KLOCKE

Printed name

TREASURER

Title

07/28/04
Date

This report must be signed by two officers or directors of the charitable organization for verification.

Signature of authorized officer/director (charity)

Wayne Pacelle

Printed name

President, CEO

Title

8/27/04
Date

Signature of authorized officer/director (charity)

G. Thomas Waite, III

Printed name

Treasurer, CFO

Title

8/27/04
Date